



December 3, 2024

AWARD NOTICE
RP030-24
Provision of Managed Services for IT Project Management

Pursuant to the proposals received on August 5, 2024 for RP030-24 Provision of Managed Services for IT Project Management on a Multi-Year Contract, the proposal has been awarded to 22nd Century Technologies, Inc., in the amount of \$13,220,000.00. Please note the enclosed tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland", written over a faint blue circular stamp.

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Manager

DG/bc

Enclosure

SCORE TABULATION

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			22nd Century Technologies, Inc. (OS)	Aanseacore, Inc. (OC)	Accel Bi Corporation (OS)	Agilize Consulting (OC)	Aligned Partner Group, LLC dba APG Emerging Tech (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	4.6	4.2	3.4	3.8	4.6
2	Service Provider Profile	10	9	5.2	7	4.2	6.2
3	Experience and Qualifications	30	27	13.4	23.4	5.2	13.2
4	Work Plan	15	12.2	9.1	8.4	5.7	8.8
5	Staffing and Resources	20	17.8	10.4	12	5.4	10.6
6	References	10	10	5.16	6.67	3.33	10
	Sub-Total	90	80.6	47.46	60.87	27.63	53.4
7	Cost	10	6.45				
	Sub-Total	100	87.05	47.46	60.87	27.63	53.4
8	Optional Interview	10	7.4				
	TOTAL	110	94.45	47.46	60.87	27.63	53.4

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			Alls IT Consulting, LLC (OC)	Applied Decision Technologies, Inc. (L)	Apptad, Inc. (OC)	Augment HR Solutions, LLC (OC)	Bahwan CyberTek, Inc. (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	3.2	3.2	3.26	3.8	3.4
2	Service Provider Profile	10	4.4	5	4.6	5.4	5.8
3	Experience and Qualifications	30	8.8	10.4	12	11.8	14.4
4	Work Plan	15	6.2	6.6	6.8	7.6	10.4
5	Staffing and Resources	20	8.2	7	10.2	9.4	14.2
6	References	10	9	9.66	10	0	9
	Sub-Total	90	39.8	41.86	46.86	38	57.2
7	Cost	10					
	Sub-Total	100	39.8	41.86	46.86	38	57.2
8	Optional Interview	10					
	TOTAL	110	39.8	41.86	46.86	38	57.2

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			Black Fox Group (OC)	California Creative Solutions, Inc. (OS)	Clovity, Inc. (OS)	CODIT, LLC (OC)	Cogent Infotech Corporation (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	4.2	4.4	4	2.3	4.4
2	Service Provider Profile	10	5.4	8	6	3.6	9
3	Experience and Qualifications	30	15.4	20.2	18.6	8.6	28.8
4	Work Plan	15	7.8	11.8	11.4	4.6	13.8
5	Staffing and Resources	20	10.2	14.4	13.4	5.8	16.2
6	References	10	6	9	10	2.66	0
	Sub-Total	90	49	67.8	63.4	27.56	72.2
7	Cost	10		6.2			9.82
	Sub-Total	100	49	74	63.4	27.56	82.02
8	Optional Interview	10					2.4
	TOTAL	110	49	74	63.4	27.56	84.42

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			Compu-Vision Consulting, Inc. (OS)	Coolsoft, LLC (OS)	Deloitte Consulting, LLP (OS)	Eighty Eight Partners, LLC (OC)	Eitacies, Inc. (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	4.4	4.6	4.4	4	2.6
2	Service Provider Profile	10	7.4	6.6	9	3	4.6
3	Experience and Qualifications	30	19	18.8	25	10	8
4	Work Plan	15	11.8	9	13.4	7.1	7.3
5	Staffing and Resources	20	14.2	11.8	17.2	9.2	9.2
6	References	10	0	6	6.16	3.33	5.5
	Sub-Total	90	56.8	56.8	75.16	36.63	37.2
7	Cost	10			5.98		
	Sub-Total	100	56.8	56.8	81.14	36.63	37.2
8	Optional Interview	10			9.4		
	TOTAL	110	56.8	56.8	90.54	36.63	37.2

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			FedTec, LLC (OS)	Innovative Architects, LLC dba Improving Atlanta (OC)	IT Automation, LLC (OS)	JA&E Veterans Staffing (OC)	JW Affinity IT, LLC (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	4	3.8	3.2	1.4	4.6
2	Service Provider Profile	10	7.6	6.5	4.8	3.2	8.6
3	Experience and Qualifications	30	22.6	13.8	9.4	5.4	22.8
4	Work Plan	15	11.2	10.6	7.8	3.4	12.6
5	Staffing and Resources	20	15.6	12.6	8.2	3.6	14.6
6	References	10	9	6.17	9.8	3.33	6.33
	Sub-Total	90	70	53.47	43.2	20.33	69.53
7	Cost	10	10				7.13
	Sub-Total	100	80	53.47	43.2	20.33	76.66
8	Optional Interview	10					
	TOTAL	110	80	53.47	43.2	20.33	76.66

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			K.L. Scott & Associates, LLC (OC)	Nakshatra, Inc. (OC)	Next Generation Technology, Inc. (OS)	Paramount Software Solutions (OC)	PC Specialist, Inc. dba Technology Integration Group (L)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	3.6	3	4	4.2	4
2	Service Provider Profile	10	6.8	4	7.6	8.2	6.6
3	Experience and Qualifications	30	21.6	6	16.6	23	15.6
4	Work Plan	15	9.6	5.8	12	12.4	7.6
5	Staffing and Resources	20	10.4	5.4	10.8	13.4	12.4
6	References	10	9.6	3.17	3	6	3.33
	Sub-Total	90	61.6	27.37	54	67.2	49.53
7	Cost	10				8.65	
	Sub-Total	100	61.6	27.37	54	75.85	49.53
8	Optional Interview	10					
	TOTAL	110	61.6	27.37	54	75.85	49.53

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			PM Professional Services Corporation dba PMO Squad (OS)	Protiviti Government Services, Inc. (OS)	PSI International, Inc. (OS)	Radgov, Inc. (OS)	Riho Construction Strategies, LLC (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	3.4	4.6	3.8	3.6	3.4
2	Service Provider Profile	10	4.7	9.2	6.2	3.4	3
3	Experience and Qualifications	30	11	25.4	11.6	16	4.6
4	Work Plan	15	7.2	12.4	8.1	8.7	4.5
5	Staffing and Resources	20	8.8	16	10.2	10.6	5.4
6	References	10	3.33	6	2	0	3.33
	Sub-Total	90	38.43	73.6	41.9	42.3	24.23
7	Cost	10		5.63			
	Sub-Total	100	38.43	79.23	41.9	42.3	24.23
8	Optional Interview	10					
	TOTAL	110	38.43	79.23	41.9	42.3	24.23

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			Scopewell Solutions (L)	Synkriom, Inc. (OS)	Tech Cloud Consultings, Inc. (OC)	The Intersect Group (OC)	Transformation Lead, LLC (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	3.4	4.2	3.6	3.8	4.2
2	Service Provider Profile	10	4.6	7.8	2	5.2	6.2
3	Experience and Qualifications	30	10.6	21.2	7	9.4	14.4
4	Work Plan	15	6	12.6	5.2	5.2	8.4
5	Staffing and Resources	20	8.8	16.2	9.8	8.6	10
6	References	10	9.5	9.17	10	3.33	7.17
	Sub-Total	90	42.9	71.17	37.6	35.53	50.37
7	Cost	10		8.7			
	Sub-Total	100	42.9	79.87	37.6	35.53	50.37
8	Optional Interview	10					
	TOTAL	110	42.9	79.87	37.6	35.53	50.37

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			Tryfacta, Inc. (OS)	Turnberry Solutions, Inc. (OS)	United Global Technologies (OS)	V3iT Consulting, Inc. (OS)	Vtech Solution, Inc. (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	4.4	4.2	3.6	3.4	3.6
2	Service Provider Profile	10	9	8.4	5.2	6	7.2
3	Experience and Qualifications	30	28.2	23.6	11.2	15.6	23.4
4	Work Plan	15	13.8	10.2	7.4	6.9	10.8
5	Staffing and Resources	20	18.4	14.6	9.4	11.8	15.6
6	References	10	10	8.67	0	7.67	9.5
	Sub-Total	90	83.8	69.67	36.8	51.37	70.1
7	Cost	10	5.43	7.9			6.27
	Sub-Total	100	89.23	77.57	36.8	51.37	76.37
8	Optional Interview	10	3.6				
	TOTAL	110	92.83	77.57	36.8	51.37	76.37

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			Winmill Software, Inc. (OS)	Xerox Business Solutions Southeast, LLC (L)	Zion Cloud Solutions, LLC (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	3	4.2	3.4
2	Service Provider Profile	10	2.8	5.6	6.2
3	Experience and Qualifications	30	7.6	7.2	16.8
4	Work Plan	15	4.7	4.3	9.8
5	Staffing and Resources	20	4.4	7.9	11.2
6	References	10	9	6.17	6.33
	Sub-Total	90	31.5	35.37	53.73
7	Cost	10			
	Sub-Total	100	31.5	35.37	53.73
8	Optional Interview	10			
	TOTAL	110	31.5	35.37	53.73

Recommended Vendor:
 22nd Century Technologies, Inc.
 Attn: Ashley Christina De Sa
 8251 Greensboro Drive, Ste. 900
 McClean, VA 22102
 Phone: 866-537-9191
sledproposals@tscti.com

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			22nd Century Technologies, Inc. (OS) Original Response		22nd Century Technologies, Inc. (OS) BAFO		California Creative Solutions, Inc. (OS)		Cogent Infotech Corporation (OS)		Deloitte Consulting, LLP (OS)		FedTec, LLC (OS)	
ITEM #	DESCRIPTION	APPROX. ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE
1	Project Managers	16,000 HRS	\$132.00	\$2,112,000.00	\$120.00	\$1,920,000.00	\$131.00	\$2,096,000.00	\$77.84	\$1,245,440.00	\$136.00	\$2,176,000.00	\$78.00	\$1,248,000.00
2	Business Analysis	6,000 HRS	\$82.00	\$492,000.00	\$79.00	\$474,000.00	\$98.60	\$591,600.00	\$72.28	\$433,680.00	\$99.00	\$594,000.00	\$65.00	\$390,000.00
3	Project Portfolio Managers	2,000 HRS	\$99.50	\$199,000.00	\$125.00	\$250,000.00	\$113.00	\$226,000.00	\$80.62	\$161,240.00	\$125.00	\$250,000.00	\$84.50	\$169,000.00
TOTAL			\$2,803,000.00		\$2,644,000.00		\$2,913,600.00		\$1,840,360.00		\$3,020,000.00		\$1,807,000.00	
Will vendor hold pricing firm? Option One			Yes		Yes		3% Increase		Yes		3% Increase		Yes	
Will vendor hold pricing firm? Option Two			Yes		Yes		3% Increase		Yes		3% Increase		3% Increase	
Will vendor hold pricing firm? Option Three			Yes		Yes		3% Increase		Yes		3% Increase		Yes	
Will vendor hold pricing firm? Option Four			Yes		Yes		3% Increase		Yes		3% Increase		3% Increase	

			JW Affinity IT, LLC (OC)		Paramount Software Solutions (OC)		Protiviti Government Services, Inc. (OS)		Synkriom, Inc. (OS)		Tryfacta, Inc. (OS)		Turnberry Solutions, Inc. (OS)	
ITEM #	DESCRIPTION	APPROX. ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE	HOURLY RATE	EXTENDED PRICE
1	Project Managers	16,000 HRS	\$103.10	\$1,649,600.00	\$90.00	\$1,440,000.00	\$135.00	\$2,160,000.00	\$89.70	\$1,435,200.00	\$148.35	\$2,373,600.00	\$97.00	\$1,552,000.00
2	Business Analysis	6,000 HRS	\$84.20	\$505,200.00	\$80.00	\$480,000.00	\$120.00	\$720,000.00	\$85.56	\$513,360.00	\$103.20	\$619,200.00	\$89.00	\$534,000.00
3	Project Portfolio Managers	2,000 HRS	\$189.02	\$378,040.00	\$85.00	\$170,000.00	\$165.00	\$330,000.00	\$64.00	\$128,000.00	\$167.70	\$335,400.00	\$100.00	\$200,000.00
TOTAL			\$2,532,840.00		\$2,090,000.00		\$3,210,000.00		\$2,076,560.00		\$3,328,200.00		\$2,286,000.00	
Will vendor hold pricing firm? Option One			3% Increase		3% Increase		Yes		1-2% Decrease		3% Increase		Yes	
Will vendor hold pricing firm? Option Two			3% Increase		3% Increase		3% Increase		1-2% Decrease		3% Increase		2% Increase	
Will vendor hold pricing firm? Option Three			3% Increase		3% Increase		3% Increase		1-2% Decrease		3% Increase		2% Increase	
Will vendor hold pricing firm? Option Four			3% Increase		3% Increase		3% Increase		1-2% Decrease		3% Increase		2% Increase	

			vTech Solution, Inc. (OS)	
ITEM #	DESCRIPTION	APPROX. ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE
1	Project Managers	16,000 HRS	\$120.00	\$1,920,000.00
2	Business Analysis	6,000 HRS	\$118.31	\$709,860.00
3	Project Portfolio Managers	2,000 HRS	\$126.00	\$252,000.00
TOTAL			\$2,881,860.00	
Will vendor hold pricing firm? Option One			2% Increase	
Will vendor hold pricing firm? Option Two			2% Increase	
Will vendor hold pricing firm? Option Three			2% Increase	
Will vendor hold pricing firm? Option Four			2% Increase	